



Welcome to the Family

Security, Support, Partnership

**Tried and Tested
Real Peace of Mind**



Tried and Tested. Real Peace of Mind.

As a Technology Provider, you look to provide your customers with a high standard of service and expertise, and want to represent yourself as such.

But as an independent service provider, you may experience:

- Frustration with a limited client pool
- A lack of networking opportunities
- A previously unreliable monitoring partner
- Instability within your industry
- Insufficient training on the latest technologies and offerings.

At Verifier, we value our Channel Partners, and would like offer you the chance to **build on your strengths**, help **alleviate your frustrations** and share in a recurring revenue stream.

Tried and Tested. Real Peace of Mind, for our Clients, and Partners.

Why Partner with Verifier?

Broad Service Portfolio

Verifier's overall expertise in monitoring a range of different software and hardware options, allows for a diversified client portfolio across a variety of industries.

Maximise your Sales Efforts

We have built up a reliable chain of service, where our Channel Partners are provided access to our extensive client Database.

Managed Services Eco-system

Verifier combines tailored monitoring solutions with proven results. Verifier's intellectual property is a major competitive advantage and differentiating factor. Verifier provides security for some of the most recognised names, globally.

Infrastructure

Reliable, flexible best-of-breed devices, software and subscription services that meet and exceed our customers' business needs.

Experience

We provide high calibre staff, who are equipped to deal with a range of technologies, systems as well as customer service. This helps relieve the significant load on the client's Operations/ Facilities managers, and on the Dealer Partners.

Ease of Access

We provide access to training as well as marketing materials, and sales techniques, aimed at streamlining customer interaction and Dealer establishment.

Competitive Compensation

We hope to foster relationships with our clientele and Channel Partners well into the future, and as such, we aim to create a symbiotic dynamic where all parties benefit from our services. We pride ourselves on our customer satisfaction, shown in our number of repeat customers.

Channel Partner Program Benefits:

Autonomy to manage your own work flows while being part of our larger group.

Opportunity sharing.

Alignment with Verifier's extensive client service experience, and expertise.

First choice inclusion with new installations.

Cost-effective networking opportunity.

Training and marketing support, materials, and promotion.



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Knowledge Base:

HIKVISION

AVTECH
Innovation for Video



alhua
TECHNOLOGY




paravision

AXIS
COMMUNICATIONS



TVT

 **DAVANTIS**



AVIGILON
a Motorola Solutions Company


milestone



P  R  D O X™



Online Intelligence 
MADE SIMPLE



PatriotSystems


PROVISION



BECOME A CHANNEL PARTNER TODAY!

For more information:

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Or follow us on Facebook [@verifiersa](https://www.facebook.com/verifiersa)

